

Message Text

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ORIGIN COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW
APPROVED BY EB/OCA/CM/JJREILLY
COM/OED/MEPD/LENGLESON
COM/OED/MEPD/SMCONGER, DIR.
STATE/ARA/ECA/DVANTREECK (INFO)
COM/OIM/KHYNES (INFO)

-----072891 211451Z /47

P 210941Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY BUENOS AIRES PRIORITY

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E.O. 11652: N/A

TAGS: BENC, AR

SUBJECT: MAJOR PROJECT: TIERRA DEL FUEGO HOUSING

REF: BUENOS AIRES 3695

1. MAJOR EXPORT PROJECTS DIVISION USDOC RELAYED REFTEL
INFO TO ALL FIRMS WHO HAD INITIALLY EXPRESSED INTEREST IN
SUBJECT PROJECT. A FEW HAVE RESPONDED TO MEPD WITH A
QUERY AS TO WHETHER THE DECISION TO GO TO INTERNATIONAL
TENDER AND INCLUDE AN ARGENTINIAN PARTNER WITH SUCH A
SHORT DEADLINE IS MEANT TO DISCOURAGE U.S. BIDDERS.
REQUEST EMBASSY DISCUSS WITH MINISTRY OFFICIALS THE
HARDSHIP UNDER WHICH THIS DECISION HAS PLACED U.S. FIRMS
AND INFORM MEPD OF MINISTRY'S COMMENTS. IF IT TURNS OUT
THAT U.S. FIRMS ARE WELCOME ON THIS PROJECT, EMBASSY SHOULD
REQUEST EXTENSION OF DEADLINE POINTING OUT THAT U.S. FIRMS
ARE REWRITING PROPOSALS TO INCLUDE ARGENTINE PARTNER AND
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THAT VERY FEW OF THEM, IF ANY, CAN DO THIS WITHIN THE TIME
FRAME ALLOTTED.

2. RECOGNIZE EMBASSY WILL RECEIVE THIS CABLE EITHER ON THE
DEADLINE DAY ITSELF OR BARELY IN TIME TO ARRANGE AN
APPOINTMENT BUT URGE EMBASSY TO BRING UP THE MATTER IN

HOPES THAT EVEN IF NO IMMEDIATE GOOD IS ACCOMPLISHED,
FUTURE DEADLINES ON OTHER PROJECTS WILL NOT BE AS SHORT
WHEN MAJOR CHANGES ARE REQUESTED. EMBASSY ASSISTANCE
MOST APPRECIATED. VANCE

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Message Attributes

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Capture Date: 01 jan 1994
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Draft Date: 21 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
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Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780536/aaaabeko.tel
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: abd88a99-c288-dd11-92da-001cc4696bcc
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Original Previous Classification: n/a
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SAS ID: 2624925
Secure: OPEN
Status: NATIVE
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TAGS: BENC, AR
To: BUENOS AIRES
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